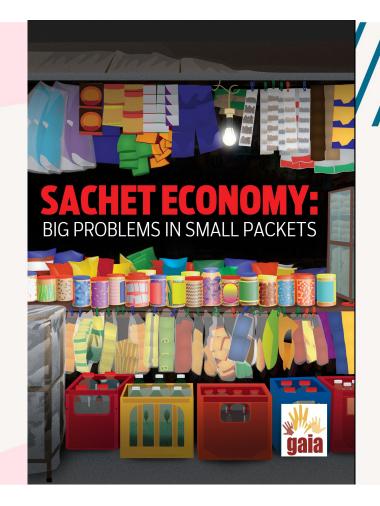
Sachet Economy:

Big Problems in Small Packets

September 2020





How the Filipinos' Tingi Culture was Co-opted by Big Business





A study conducted by the University of Santo Tomas (UST) summarizes the literature on reasons for the success of sachet marketing in the Philippines*:



i) the country's wide bottom of the pyramid (BOP) or socio-economic classes C, D, and E;



Sachets then became a corporate marketing strategy by businesses targeting the poor.

Tingi culture, was once characterized by sustainable

materials.

practices that used reusable



and the second of the second of the second

ii) Filipinos' exposure to Western media and Western-influenced consumer orientation:



Sachets are advertised as indispensable, convenient and affordable



CHPS CHPS CHPS

CHIPS CHIPS

iii) improvements in packaging technology and distribution efficiency that drive down the cost of sachets and increase their affordability:



iv) the presence of an efficient distribution network that renders the product available even in far-flung areas; and



Sachets are presented as cheap, but only while disregarding other more sustainable alternatives like refilling stations.



v) its portability, dosage controllability, and consistent product quality.

www.no-burn.org/Sachet-Economy

*Arlen A. Ancheta et al., "The Influence of Demography of Filipino Consumers towards Their Purchase Preference for Sachet Products" (University of Santo Tomas, 2019)



BRAND TALK

The City of Manila launches Kolek Kilo Kita to address plastic waste issue

San Miguel uses asphalt made with recycled plastics in Cavite road project

Posted at Nov 22 2019 07:04 PM

Nestlé, Republic Cement pursue waste plastic collection, co-processing to achieve plastic neutrality

By BusinessMirror March 6, 2020















JULY 25, 2019

Are ecobricks the answer to plastic pollution?

by Schalk Mouton, Wits University





Recommendations

Support alternative delivery schemes, such as Zero Waste stores and refilling.

Pass a binding extended producer responsibility (EPR) legislation for companies to take greater responsibility for the impact of their products.

Require corporations to fully disclose the amount of plastic used in manufacturing, shipping, retailing, and disposal.

Develop guidelines on recycling and safe disposal of sachets that are already in the market.

Issue guidelines for environmentally friendly packaging.





WWW.NO-BURN.ORG/SACHET-ECONOMY





Some Zero Waste stores in the Philippines:

- JuanaZero (Quezon City)
- Wala Usik: Tiangge + Kapehan (Bacolod)
- Lipay Mundo Co. (Dumaguete)
- Human Nature Flagship Store (Quezon City)
- Back to Basics Ecostore (online, Metro Manila)
- Sierreza (Los Baños)
- Ritual (Makati)
- AMGU A Zero Waste Store (Cebu)
- We DO: Dumingag Organics (Dumingag)
- Croft Bulk Foods (Davao)
- Refuse Zero Waste Store (Paranaque)



Thanks!

Do you have any questions? miko@no-burn.org

www.no-burn.org

https://zerowasteworld.org/

Download the report:

https://www.no-burn.org/sachet-economy/

CREDITS: This presentation template was created by Slidesgo, including icons by Flaticon, and infographics & images by Freepik.

Please keep this slide for attribution.



#break free from plastic